



**Trustee Corporations Association of New Zealand Inc**  
**Census Combined 2016 - 2018**  
**Year ending 30 June**

CATEGORY	TOTAL 2018		TOTAL 2017		TOTAL 2016	
	Number	\$M	Number	\$M	Number	\$M
<b>Personal Trusts</b>						
By Deed	14,058	\$ 4,462	14,737	\$ 3,889	14,285	\$ 3,451
By Will	5,918	\$ 1,244	6,436	\$ 1,267	6,207	\$ 1,432
Charitable	1,163	\$ 1,293	1,188	\$ 1,188	1,175	\$ 1,216
	<b>21,139</b>	<b>\$ 6,998</b>	<b>22,361</b>	<b>\$ 6,344</b>	<b>21,667</b>	<b>\$ 6,099</b>
<b>New Business</b>						
Wills written:						
New	8,202		4,473		4,623	
Revisions	3,296		4,349		5,543	
	<b>11,498</b>		<b>8,822</b>		<b>10,166</b>	
<b>Agencies</b>						
Attorney/Agent	4,912	\$ 983	4,874	\$ 857	5,212	\$ 937
Powers of Attorney: Enduring	4,460		5,285		6,413	
<b>Administrations Commenced During Year</b>						
Deceased Estates	2,891	\$ 464	2,089	\$ 519	2,181	\$ 678
Trusts	909	\$ 243	630	\$ 309	544	\$ 302
Agencies	1,085	\$ 216	680	\$ 76	687	\$ 77
	<b>4,885</b>	<b>\$ 923</b>	<b>3,399</b>	<b>\$ 904</b>	<b>3,412</b>	<b>\$ 1,057</b>
<b>Group Investment Funds/ Internally Managed Funds</b>						
Unitised Funds		\$ 1,337		\$ 1,242		\$ 1,160
Non-unitised Funds		\$ 641		\$ 693		\$ 676
		<b>\$ 1,978</b>		<b>\$ 1,935</b>		<b>\$ 1,836</b>
<b>Corporate Trusts</b>						
Custody/Master	90	\$ 35,251	92	\$ 27,940	109	\$ 26,974
Debt Securities	119	\$ 49,533	121	\$ 48,488	118	\$ 55,914
GIFs (external manager)	0	\$ -	13	\$ 1,058	18	\$ 1,912
Securitisation	45	\$ 34,100	40	\$ 33,805	46	\$ 29,113
Superannuation Trusts	29	\$ 10,608	26	\$ 9,947	18	\$ 5,027
KiwiSaver Trusts	25	\$ 49,646	26	\$ 41,667	27	\$ 34,121
Unit Trusts	163	\$ 161,866	166	\$ 145,388	172	\$ 115,029
Retirement Villages	384	\$ 10,568	329	\$ 6,929	321	\$ 6,018
Other	344	\$ 29,198	636	\$ 34,327	142	\$ 3,966
	<b>1,199</b>	<b>\$ 380,770</b>	<b>1,449</b>	<b>\$ 349,549</b>	<b>971</b>	<b>\$ 278,074</b>
<b>Other Corporate Services</b>						
Registry:						
KiwiSaver	798,014		785,707		634,113	
Other	46,644		54,636		48,826	
	<b>844,658</b>		<b>840,343</b>		<b>682,939</b>	
<b>Taxation</b>						
Total Returns Income	8,750		9,733		10,722	
Total Returns GST	235		283		335	
<b>Company Details</b>						
Total Staff	797		748		788	
FAA Compliance:						
AFA Compliant Staff	17		21		24	
RFA Compliant Staff	1		4		8	
QFE Status	1		1		1	
Office locations	64		63		65	