



TRUSTEE CORPORATIONS ASSOCIATION of NEW ZEALAND INC

Census Combined 2009 - 2011  
Year ending 30 June

CATEGORY	TOTAL 2011		TOTAL 2010		TOTAL 2009	
	Number	\$M	Number	\$M	Number	\$M
<b>Personal Trusts</b>						
By Deed	17,593	\$ 4,097	17,538	\$ 4,011	16,482	\$ 3,707
By Will	7,266	\$ 1,317	7,684	\$ 1,438	7,862	\$ 1,498
Charitable	1,238	\$ 885	1,237	\$ 860	1,221	\$ 827
	<b>26,097</b>	<b>\$ 6,300</b>	<b>26,459</b>	<b>\$ 6,309</b>	<b>25,565</b>	<b>\$ 6,032</b>
<b>New Business</b>						
Wills written:						
New	8,558		10,314		10,761	
Revisions	15,887		15,990		16,696	
	<b>24,445</b>		<b>26,304</b>		<b>27,457</b>	
<b>Agencies</b>						
Attorney/Agent	7,864	\$ 807	8,156	\$ 1,049	8,075	\$ 1,164
Powers of Attorney:						
Enduring	12,414		12,352		17,226	
Other	130,043	\$ 350	0		50	
<b>Administrations Commenced During Year</b>						
Deceased Estates	2,457	\$ 672	2,463	\$ 648	2,727	\$ 696
Trusts	1,319	\$ 175	2,090	\$ 315	1,864	\$ 294
Agencies	2,034	\$ 123	2,523	\$ 199	3,549	\$ 178
	<b>5,810</b>	<b>\$ 969</b>	<b>7,076</b>	<b>\$ 1,162</b>	<b>8,140</b>	<b>\$ 1,168</b>
<b>Group Investment Funds/ Internally Managed Funds</b>						
Unitised Funds		\$ 756		\$ 830		\$ 1,145
Non-unitised Funds		\$ 1,232		\$ 1,189		\$ 1,386
		<b>\$ 1,988</b>		<b>\$ 2,019</b>		<b>\$ 2,532</b>
<b>Corporate Trusts</b>						
Asset/Property	3	\$ 1,653	4	\$ 1,550	7	\$ 1,825
Custody/Master	159	\$ 29,001	140	\$ 24,809	130	\$ 21,914
Debt Securities	214	\$ 39,580	238	\$ 35,538	213	\$ 30,220
GIFs (external manager)	38	\$ 2,526	38	\$ 3,194	47	\$ 4,424
Securitisation	47	\$ 26,419	35	\$ 31,424	36	\$ 31,440
Superannuation Trusts	41	\$ 8,516	42	\$ 4,900	42	\$ 4,791
KiwiSaver Trusts	49	\$ 7,545	52	\$ 5,267	47	\$ 2,033
Unit Trusts	160	\$ 47,153	218	\$ 44,593	224	\$ 36,196
Other	2,089	\$ 10,900	543	\$ 7,909	573	\$ 9,297
	<b>2,800</b>	<b>\$ 173,293</b>	<b>1,310</b>	<b>\$ 159,184</b>	<b>1,319</b>	<b>\$ 142,140</b>
<b>Other Corporate Services</b>						
Registry: KiwiSaver	348,339		282,511		168,155	
Other	40,572		51,836		15,279	
	<b>388,911</b>		<b>334,347</b>		<b>183,434</b>	
<b>Taxation</b>						
Total Returns Income	14,632		15,063		14,784	
Total Returns GST	781		526		543	
<b>Company Details</b>						
Staff numbers	908		931		999	
Office locations	79		69		69	